



Based on my work for both large landlords and retail chains, I have broad leasing experience in virtually all retail venues.

Robert K. Brown

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PRACTICE

Retail and Office Leasing/Commercial Development

REPRESENTATIVE EXPERIENCE

Retail Leasing

Tenant I negotiate retail leases and related documents, such as assignments, subleases, estoppels, SNDAs and amendments in locations throughout the U.S. for such national and regional tenants as:

adidas	Fresh Vitamins
Anchor Blue	Oakley
Ann Taylor	Starbucks Coffee Company
Au Bon Pain	T-Mobile
Forever 21	

Locations include regional malls, outlet malls, city street deals, office buildings, and strip centers as well as free-standing sites, and airport, university and hospital sites.

Developer As Associate General Counsel at the former outlet developer Chelsea Property Group, Inc. (1998-2001), I drafted, negotiated, and supervised leases, leases amendments, renewals, and other related documents for retail space in more than 25 outlet centers throughout the United States. A sampling of the tenants that I negotiated leases with are:

Coach
Disney
Kate Spade
Kenneth Cole
Liz Claiborne
Polo

As in-house real estate counsel at Corporate Property Investors (1995-1998), the former regional shopping mall developer, I drafted and negotiated leases for high-end regional shopping malls throughout the United States.

Development Contracts

While at Chelsea, I drafted and negotiated contracts for selling existing shopping centers and vacant land and for selling and ground leasing outlying pad sites. I conducted title review and prepared closing documents. I also drafted easement and restrictive covenant agreements for many of Chelsea's centers.

Operations

Also while at Chelsea, I handled a wide variety of day-to-day legal operating issues, such as access, CAM audit issues, and construction-related concerns and disputes. I also negotiated portfolio-wide contracts for pay-phone service and trash-hauling.

Developer Leasing

Office As an associate at Nixon, Hargrave, Devans & Doyle in New York City for more than five years before moving in-house, I drafted and negotiated a full range of commercial office leases, subleases, and occupancy and brokerage agreements for major Manhattan office buildings, both midtown and downtown.

EDUCATION

- Brooklyn Law School, J.D., 1987
- Washington University, B.A. Sociology, *cum laude*, 1983

MEMBERSHIPS

- New York City Bar Association
- International Council of Shopping Centers